

Hospitality – Rebates

Hilton Garden Inn Boston/Waltham



About

As part of a recent renovation, the Hilton Garden Inn Boston Waltham, ideally located along Massachusetts Route 128, took strategic steps to improve energy efficiency and reduce operational costs.



Number of Rooms
148



Installation Date
September 2023



Building Location
**Boston,
Massachusetts,
USA**



Hotel Type
**Full-service 3 stars
hotel**

VERDANT
by **COPELAND**



Solution

With continuous year-round occupancy from both business and leisure travelers, the hotel's management team prioritized sustainable upgrades that would also deliver financial returns.

A key part of this effort was the installation of Verdant energy-saving thermostats throughout the property. These smart devices help lower energy consumption while maintaining guest comfort and encouraging monthly savings. However, what also accelerated the project's return on investment was the hotel's ability to leverage a generous state rebate program. This rebate significantly offset the upfront costs of the thermostats, enabling the property to recoup its investment quicker. By capitalizing on available incentives, the hotel not only enhanced sustainability but also maximized long-term cost savings.

Results

The team at Hilton Garden Inn achieved an impressive \$11,100 in total rebate savings, representing a remarkable 20% reduction in the overall system cost. This significant rebate, combined with their energy management approach, enabled the property to recoup its investment in just 15 months. In addition to the rebate, the hotel is now saving \$2,849 each month on its energy bills, showcasing the powerful impact of energy efficiency on both immediate and long-term savings.

"We appreciate how easy Verdant makes the rebate process. Deducting the rebate directly from the final invoice streamlines everything for us."

- Mark DeCario, Director of Purchasing

At a Glance

HVAC type:
PTAC (ETAC2-09HC265VA-CP)

Installation Date:
September 2023

Electric Rate:
\$0.188



19-month kWh Savings
37,974 kWh



19-month \$ Savings
\$54,148.00



Average Monthly Savings
\$2,849.89



Payback Period
15 Months



Average HVAC
Runtime Reduction
34.3%



Verdant System Cost
\$42,908.00
(Reflects the \$11,100 in applied rebates)



Average Rebate
\$75 per unit



How do rebate programs work?

Rebate programs help property managers plan upgrades strategically, boosting energy efficiency while maximizing savings. Some programs require pre-approval, meaning applicants must apply and receive confirmation before purchasing and installing smart thermostats, this ensures eligibility.

Other programs allow rebates to be claimed after installation, letting you complete the setup before submitting your application.

How we help you apply for Rebates

Navigating energy efficiency rebates doesn't have to be complicated. At Verdant, we make the process simple by helping property managers unlock energy savings for both existing buildings and new developments.

What sets Verdant apart from the rest? We go beyond guidance. Verdant actively identifies available rebates based on your specific location and takes care of the application process on your behalf.

From verifying eligibility to handling the rebate paperwork and submission, we manage the entire process by ensuring you receive the incentives you're entitled to without the hassle.

"All we have to do is provide the required information, and Verdant takes care of the rest. Communication has been clear and consistent throughout, keeping our team well informed."

- Mark DeCario, Director of Purchasing



Curious about how to maximize your savings?

Looking to boost energy efficiency and cut costs in your hotel property? Join the leading industry partners who rely on our energy management solutions for significant long-term savings.



Trusted by over 9,000 properties across North America and Europe, Verdant ensures energy efficiency while keeping guest comfort a top priority.

Want to Learn More?

Contact Us:
verdant.sales@copeland.com

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